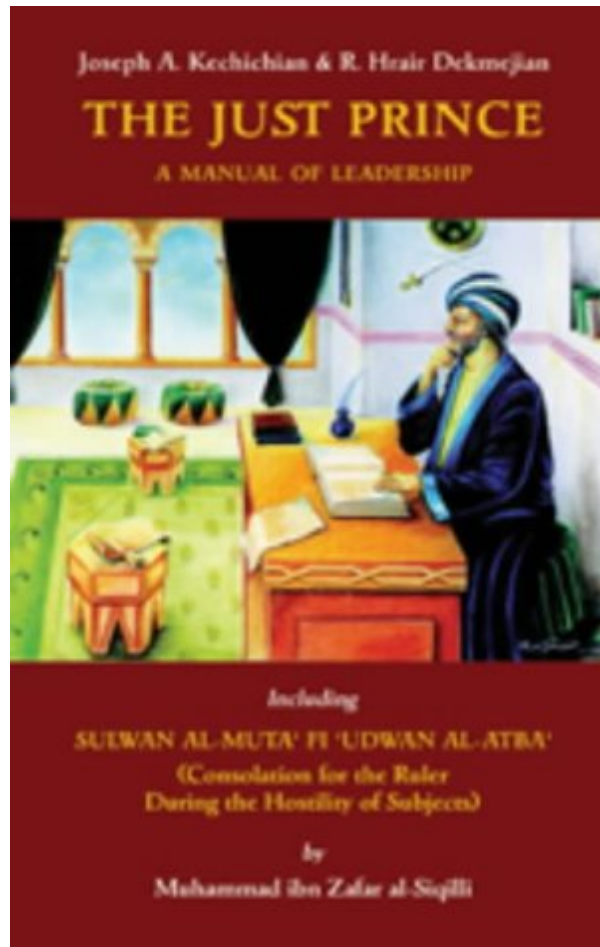


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The Sulwan al-Muta' is an 800 year-old handbook for statesmen written by a Sicilian Arab who addressed this advice for a "just prince" based on Islamic morality, European realism and a broad-ranging knowledge of different cultures. The work is explicated using straight philosophical discourse as well as the narrative whirl of fables-within-fables so beloved of ancient and mediaeval Oriental literature. This is a work of practical political philosophy that combines penetrating contemporary analysis, the entertainment value of The Thousand and One Nights, and the deep insight of Sun Tzu.

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- Dimensions: 8.50" h x .90" w x 5.50" l, 1.23 pounds
- Binding: Hardcover
- 360 pages

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## About the Author

Joseph A. Kechichian is a private consultant on national security affairs within the Gulf Cooperation Council (GCC).

R. Hrair Dekmejian is Professor of Political Science at the University of Southern California.

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Understanding another framework of power

By MountainRunner

The approach to state-building in Iraq is anchored in Western concepts of governing. Many, myself included, would argue this was an acceptable approach in the Golden Hour after the initial resistance was crushed or crumbled before resistance could organize and the shock wore off. In this power vacuum, the United States was dealing with a largely secular state that had a strong sense of national identity. However, as the Golden Hour slipped away and the opportunity to rebuild was squandered and religious men, fakers, and criminals stepped into the vacuum, the framework for discourse changed. The Western Machiavellian mindset was being displaced by a retreat into religion and tribalism, neither of which are "accepted" by the Machiavellian power model. Especially today, four years into the occupation of an Arab country at the cross-roads of Sunni and Shia, Arab and Persian, and West and East, we should reconsider how power is spoken, framed, and understood.

A Sicilian Arab, Muhammad ibn Zafar al-Siqilli, wrote a handbook for a prince 350 years before Machiavelli: *Sulwan al-Muta' Fi 'Udwan al-Atba'* (Consolation for the Ruler During the Hostility of Subjects). Joseph A. Kechichian and R. Hrair Dekmejian's book, *The Just Prince: A Manual of Leadership*, analyzes the ibn Zafar's suggestions and compares ibn Zafar's ideas with Machiavelli's.

In crafting a communications strategy in Iraq, and the larger Muslim world, it should be valuable to consider the Arab Machiavelli's recommendations which stem from a Muslim view of legitimacy deeply rooted in tribal customs and a Prophet-inspired just public order. This awareness shaped his vision of power and virtue.

Understanding the framework of power of friend and foe alike is essential. Achieving moral legitimacy is one thing but if our language and actions are inherently counter to local understanding, then the chance of success diminishes and will increasingly rely on luck, not skill. Ibn Zafar informs us of nuances we otherwise are not aware of and my trample upon.

We have unintentionally permitted the strengthening of tribal and sectarian divisions that creates lines of power we have difficulty understanding and difficulty speaking to. *The Just Prince* provides guidance and language on the operations of Islamic groups just as Machiavelli provides guidance and language on the operations of Western groups.

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